

Start your journey into the future of manufacturing by understanding the value of robotics & digitalisation technologies.

Why participate?

Receive expert support valued up to €20k.

Boost your SME's competitiveness and enable flexible manufacturing.

Learn to help employees be 85% more efficient - MIT

Reduce your waste by 25% - ATRIA Scandinavia

Cut labour-costs by an average of 16% - BCG

Be part of the fastest growing segment of industrial automation (14,000 cobots were installed in 2018, an increase of 23% compared to 2017 - IFR)

Who can apply?

Automotive, food manufacturing, and flexible assembly SMEs* located in one of the COTEMACO regions: **Belgium, Netherlands, Germany, Greater Lincolnshire (UK), Luxembourg and Grand Est (France).**

What to expect?

Join the programme and follow the SME Journey tailored to your needs.

Learn about numerous **real success stories** and process optimisation cases of other SMEs in your industry.

Ensure a strong worker involvement in all steps, willingness to travel to the field labs and provide dedication and time.

* (<250 employees, €50M turnover or €43M balance sheet total)

Be accompanied through your journey by the expert COTEMACO partners:

FLANDERS
MAKE

ZeMA
Zentrum für Mechatronik
und Automatisierungstechnik

 Beratungsstelle für
sozialverträgliche
Technologiegestaltung e.V.
BEST

 **Kamer van
Koophandel
Limburg**

 **Business
Lincolnshire**
The place to go for business growth

 **FOODTECHBRAINPORT**

 **High Tech NL**


**UNIVERSITY OF
LINCOLN**



**SCAN TO
APPLY**

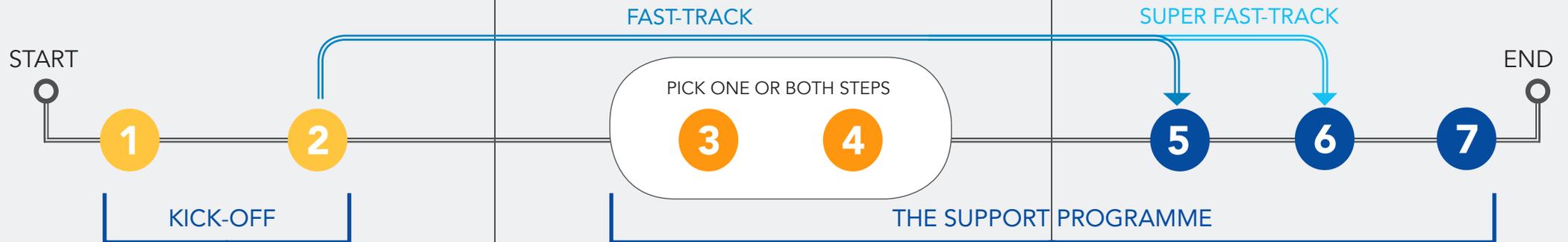
Interreg 
North-West Europe
COTEMACO
European Regional Development Fund

The SME JOURNEY through **COTEMACO**



The SME JOURNEY through COTEMACO

The support available will be tailored to your individual business needs. Your COTEMACO partner will be there to help you through each step, to make sure you get the right support at the right time.



1 JOIN THE PROGRAMME

SIGN UP Visit robot-hub.org/cotemacosignup and fill in the short form to express your interest in the programme

APPLY Fill in the [application form](#) sent to your inbox

GET STARTED Within 20 business days you will be notified if your application has been successful!

2 INITIAL SME ASSESSMENT

Your nearest COTEMACO partner will be in touch to review your company's technology readiness and fit the support programme to your needs. Here you will find out if you are eligible for the [FAST-TRACK](#) or [SUPER FAST-TRACK](#) journey!

INCUBATION PHASE

Up to
€10k
funded

3 FIELD LABS

Up to
€1.5k
travel
expenses
covered

Financed visits to one or more of the COTEMACO field labs to discover the most applicable technologies that can achieve your objectives and tackle your identified challenges

4 DEFINE ADOPTION CASE

With technology experts, identify a high-potential adoption case for your manufacturing process

ADOPTION PHASE

Up to
€10k
funded

5 ELEVATOR PITCH

With partner support, craft a pitch towards your high-level management to 'buy into' the adoption of a cobot if not already onboard

6 FEASIBILITY STUDY

Expert analysis defining all resources needed (financial, personnel etc.) for final cobot implementation

7 BUSINESS & INVESTMENT PLAN

Including relevant financing options, expected impacts, business strategy...

discover more at

robot-hub.org/cotemaco